



**DO YOU TEST YOUR
VENDOR BEFORE YOU
OUTSOURCE YOUR
SOFTWARE PROJECT?**

Free Pilot Project

Globally, decision makers face too many questions while choosing a right outsourcing partner. There is no fast and easy way for you to get a first-hand experience of working with technology partners / remote teams, assess how good their services are in exceeding your expectations on technical acumen, deadlines, quality, communication etc. That is what our “Pilot Project” initiative is all about.

Projects represent change and change represents risk. MARS helps IT decision makers to find answers to following questions:

- Do the vendors have demonstrable technical capabilities backed by rich global experience in diverse emerging technologies and verticals?
- Do the vendors have the requisite skills and resources to execute the project?
- Will the vendors meet my project timeline? Is my Intellectual Property in safe hands ?
- Can I evaluate the vendor cost-free before signing up a long term contract?

Whether a project involves introducing new products, devices or software applications, our Pilot helps you to mitigate your risks. We recognize your need for a platform to test technologies, logistics, prove vendor value and reveal deficiencies before spending a significant amount of time, energy or money on a large-scale project. Through our Pilot, you can envision the results of a change on a small scale.

**“...outsourcing decisions based
on outcome...”**

Software

Mobile VAS

Software Testing

Application Development

Datacom

e-Governance

Network Management

Embedded Software Development

Telecom

Pilot Project

MARS Tech Systems is a CMMi Level 3 certified organization with a decade long successful track record of delivering high quality software services to global companies. Our highly experienced teams have rich domain experience and have been engaged on numerous international assignments involving very stringent quality standards, matured product/project methodologies, tools etc. We help companies in accelerating time-to-market, roll-out error free products & services by deploying a very cost-effective and flexible engagement model.

MARS TECH SYSTEMS : SNAPSHOT

ISO 9001:2008 and CMMi Level 3 certified company

11+ years deep expertise in the Software Development & QA activities in Telecom, Networking, Enterprise Mobility and Custom application development space

Delivered projects in diverse domains / verticals like Ecommerce, Travel, Logistics, Healthcare, Media, Retail & Hospitality, Online Marketing, Education, Government etc.

Delivered over 175 projects and set up several Product Development & Testing Centres / Labs for our global clients

Matured s/w development and testing processes in place. Products tested by us being sold to several Telcos and in over 30 countries

Engagement model includes fixed cost, fixed duration with flexible budgets, BOOT and our engineers working at Client site globally at India centric engineering costs

...complex outsourcing
decisions - made simpler...

Our Pilot Approach

- We take up pilot project in Web Apps/Networking/Telecom/Mobile Apps verticals.
- Pilot ideally runs for over 4 – 6 weeks and includes all phases of s/w development project such as project planning, requirement analysis, infrastructure, test case design, test execution and test reporting. Existing hardware and software licenses would be utilized.
- Project testing cycle max 3 weeks, so that clients can assess software quality, skill levels of the team in all phases of SDLC.
- Agile project methodology is used for the project. Documentation provided at every stage.
- Communication thru video conferencing, VoIP calls and emails.

Our 'Run a Test Drive' approach is a carefully governed model. Right from the 'Kick-off' stage, we are by your side to manage the risks, provide inputs to evaluate the options, validate the benefits and ultimately position you to take an informed Go / No-Go decision.

Before we start the work, let us jointly determine the expected outcomes and evaluation metrics that you can use to assess the Pilot. And when the pilot is finished, we help you analyze the data and write a summary of the findings.

What happens after the Pilot?

Our 'trying before buying' offer has found many takers and we are sure it will be of interest to you as well. Simply stated, the Pilot does not bind you in any way. If you are happy with our work, we can discuss new projects and initiatives and we can share further details of our engagement model. A strict 'Confidentiality' agreement coupled with 100 % 'Intellectual Property Rights protection' governs the rules of Pilot engagement. However, if you hit the end of your Pilot without choosing to avail our services, your project files, artifacts and data will all stay safe and sound and will be returned in three working days.

You are welcome to have your free, no risk, no obligations Pilot project. This is our investment in our future partnership.

Request for free trial project by sending an email to : Ramesh.Sundaresan@mars-india.com

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